Can We Apply the Psychology of Risk Perception to Increase Earthquake Preparation?

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How can we harness what we know about human psychology to motivate people to take action?

PSYCHOLOGY OF RISK PERCEPTION

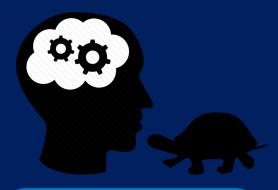
SLOVIC ET AL. (2014)



EXPERIENTIAL

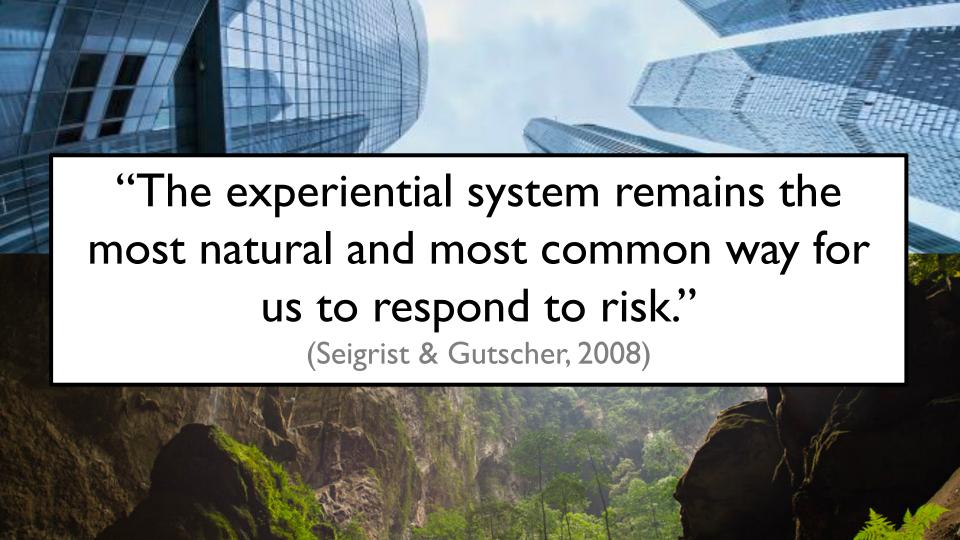
- Vivid Imagery
- Past Experiences
- Emotion





ANALYTIC

- Abstract
- Quantitative Info
- Logic/Reason





Risk Ratings

Engineers calculate seismic risk ratings based on the risk of damage from earthquake to a building. This calculation is the foundation for making decisions about how to mitigate risk and making specific locations safer.

Here's an overview of the risk ratings used for B.C. schools:

Rating	Definition
High 1 (H1)	Most vulnerable structure; at highest risk of widespread damage or structural failure; not reparable after event. Structural and non-structural seismic upgrades required.
High 2 (H2)	Vulnerable structure; at high risk of widespread damage or structural failure; likely not reparable after event. Structural and non-structural seismic upgrades required.
High 3 (H3)	Isolated failure to building elements such as walls are expected; building likely not reparable after event. Structural and non-structural seismic upgrades required.





"The challenge of risk communication lies not so much in providing rational information but in adequately addressing the experiential system."

(Siegrist & Gutscher, 2008)

Psychology + Engineering + Visual Design







PRE-REGISTERED EXPERIMENT

411 participants in total



Business as Usual (Control Group)

Rating	Definition	Number of schools in Vancouver in each category:
High 1 (H1)	Most vulnerable structure; at highest risk of widespread damage or structural failure; not reparable after event. Structural and non-structural seismic upgrades required.	20
High 2 (H2)	Vulnerable structure; at high risk of widespread damage or structural failure; likely not reparable after event. Structural and non-structural seismic upgrades required.	2
High 3 (H3)	Isolated failure to building elements such as walls are expected; building likely not reparable after event. Structural and non-structural seismic upgrades required.	16

Note: This information is based on the most recent publicly available information from the B.C. government website.

Images (Treatment Group)



KEY OUTCOMES

Personal Intentions to Prepare

3-item measure

e.g., Interest in information about earthquake preparedness

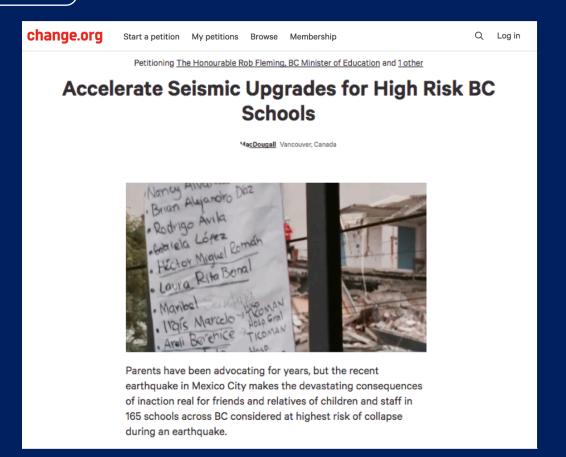
Support for City Action

3-item measure

e.g., Better public earthquake information programs

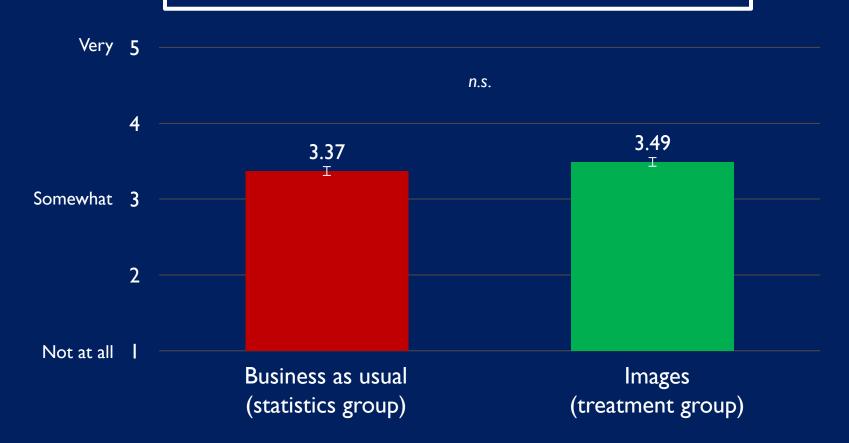
Petition

Would you like to add your name to an existing petition for fast-tracking seismic upgrades for high risk schools in BC?

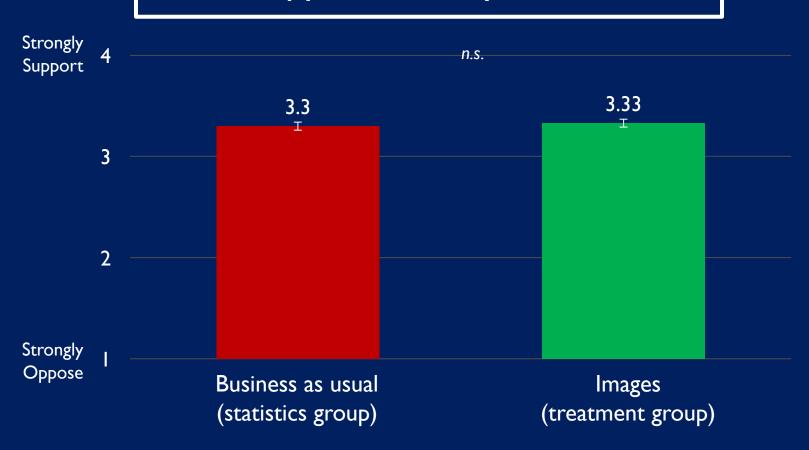




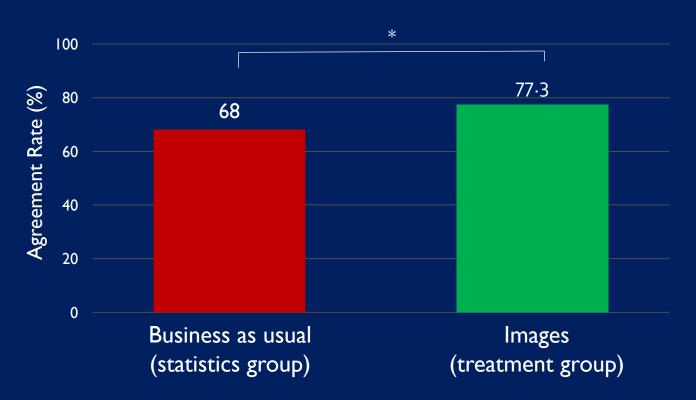
Personal Intentions to Prepare



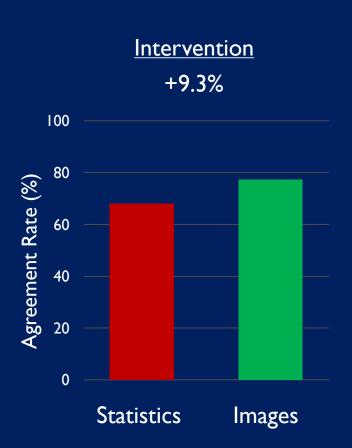
Support for City Action

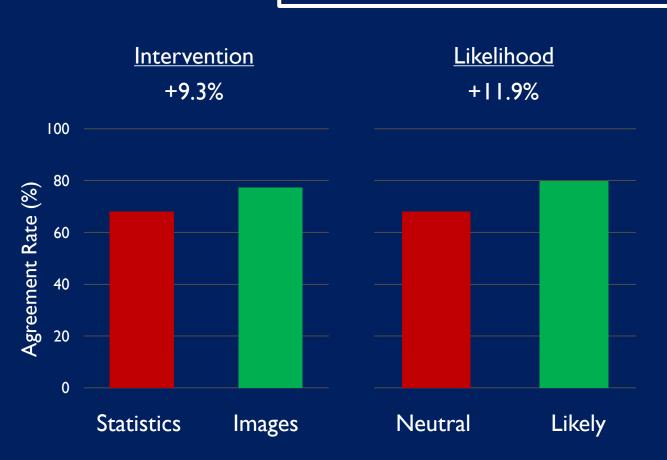


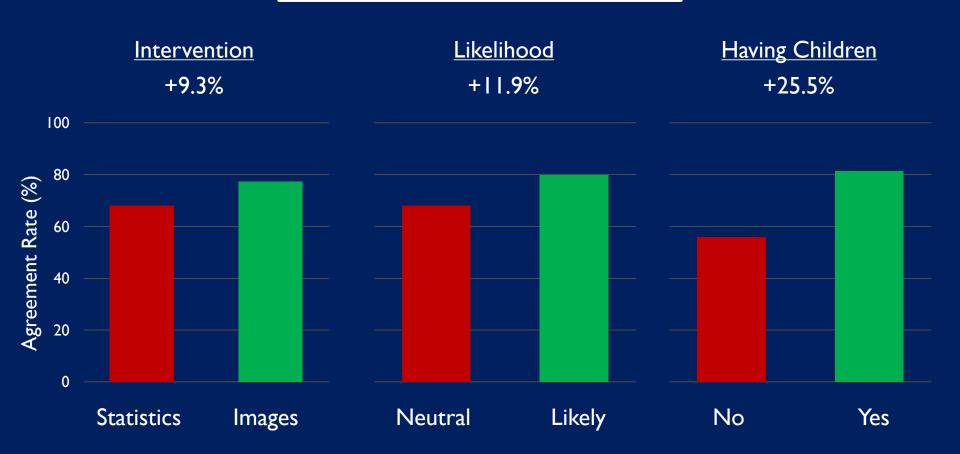
Petition



 $\chi 2(1,N=410) = 4.48, p = .03, \phi = .11.$







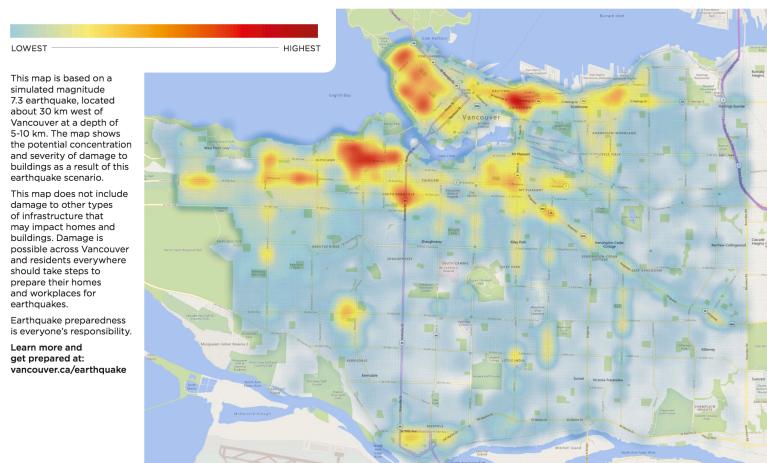
Takeaways





Earthquake Risk: Concentration of Damage to Buildings

Modelled Scenario: Magnitude 7.3 Earthquake in the Strait of Georgia





- **Deadlines:** Put an end to procrastination
- Timely prompts: Provide information just in time for use
- If-then plans: Include strategies for overcoming likely obstacles
- Present vs. future: People want benefits now & costs later



Thank you!

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Our article can be found online at: https://www.collabra.org/articles/10.1525/collabra.238/