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Using Behavioural Insights to Create Lasting Change









Messaging Trial to Understand Mask Wearing Intentions Beyond the COVID-19 Pandemic

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Background

This project is co-led by PHAC's **Office of Behavioural Science (BeSciO)** and the **Public Health Measures Guidance Division (PHMGD)**, facilitated by PCO's Impact and Innovation Unit.

The Problem

As we proceed beyond the COVID-19 pandemic, it is **unknown how diligently individuals will maintain public health measures** and related behaviours, particularly mask wearing, to reduce the **spread of respiratory illness**, such as colds, flus and COVID-19.

The Objective

The objective of this trial was to quantitatively test different behaviourally-informed messaging frameworks. Determine which is the most effective at promoting normalized mask wearing attitudes and behavioural intentions to continue "strategic mask wearing" in higher-risk circumstances beyond the pandemic.



We ran an online randomized controlled trial (RCT) to test the effect of messages on mask-wearing intentions.

Independent Variable 1: Message Type (between subjects) Control Independent Variable 2: Exploratory **Mask Mandate BeSci Control** Measures (within subjects) Mandate; No Mandate **Quota-Related Message A: Social** Key Dependent Measures: Demographics **Mask Wearing Intentions** (e.g., age, gender, **Message B: Decisions** (across various contexts, **twice**) region) Additional Message C: Risk + Past Mask Wearing Demographics Behaviour **Message D: Combo** = presented to all participants

This study has been reviewed by the HC/PHAC Research Ethics Board (REB).

= randomization

Risk-Framed Message

This message targets risk perception paired with a message about efficacy to reduce risk through wearing masks in the second paragraph.

Masks can protect us from more than just COVID-19. Masks can help reduce the spread of other respiratory illnesses, like colds and flus, from person-to-person.

By taking measures to prevent the spread of COVID-19, we saw the fewest number of cases, hospitalizations, and deaths from flu since reporting began.

There are many reasons to wear a mask, but consider wearing one when:

You're feeling unwell, or someone you live with is unwell

It is cold and flu season

You're gathering indoors

You're in a crowded place

Les masques peuvent nous protéger contre plus que la COVID-19. Les masques peuvent contribuer à réduire la propagation d'autres maladies respiratoires, comme les rhumes et les grippes, d'une personne à l'autre.

Grâce aux mesures prises pour empêcher la propagation de la COVID-19, nous avons enregistré le plus petit nombre de cas, d'hospitalisations, et de décès attribuables à la grippe depuis le début des signalements.

Il existe de nombreuses raisons de porter un masque, mais envisagez d'en porter un lorsque :

Vous ne vous sentez pas bien, ou une personne avec qui vous vivez ne se sent pas bien

C'est la saison du rhume et de la grippe

Vous vous rassemblez à l'intérieur

Vous êtes dans un lieu bondé



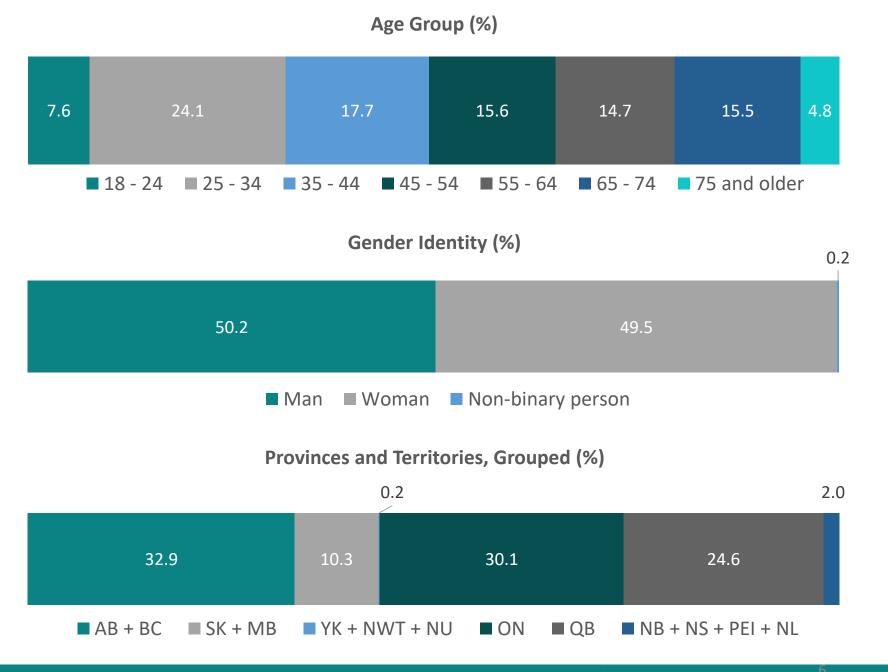
All messages can be found in the Annex.

About the Sample

Data was collected online between June 8 – July 12, 2022.

N = 2440 adults living in Canada





Key Finding #1 Mask Mandates



In every context, self-reported mask-wearing intentions were significantly higher under a hypothetical mandate scenario

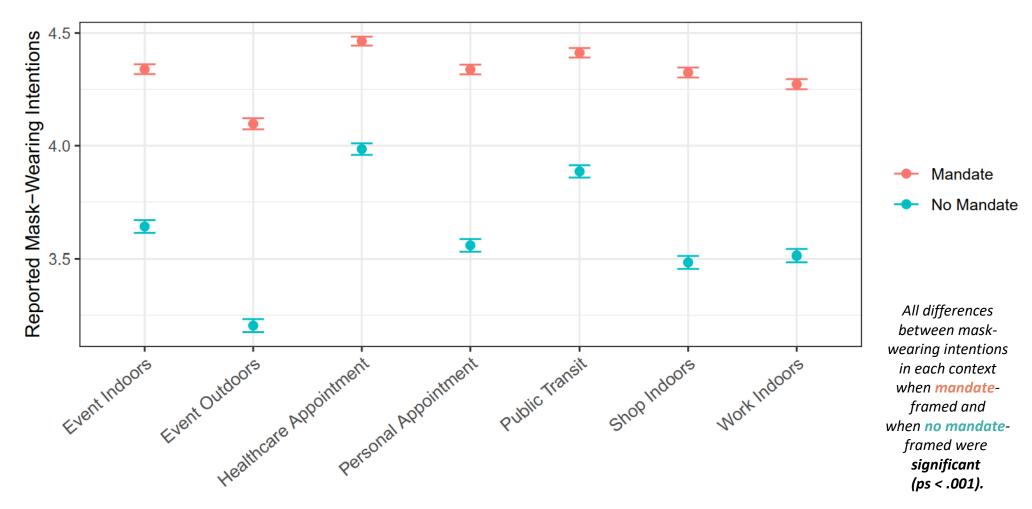


Key Findings

On average, mask-wearing intentions during Fall 2022 were consistently and significantly higher when there was a hypothetical mandate in place compared to no mandate.

Similarly, intentions to stay at home and wear a mask when feeling sick or unwell were also consistently higher when there is a mandate in place, compared to when there is no mandate.





Note 1: Mask-wearing intentions were scored on a 1 (definitely will not) to 5 (definitely will) scale.

Key Finding #2 Mask Messages



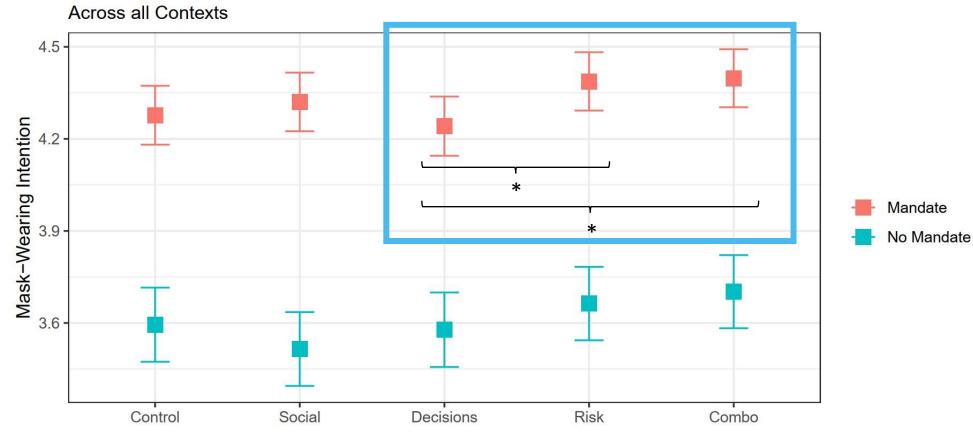
When there is a mandate in place, risk-based message framing can significantly increase mask-wearing intentions compared to other messages

Key Findings

When there was a mandate, both the Risk Message and the Combination Message significantly increased mask-wearing intentions compared to the Decisions Message.

Highlighting risk themes is the most effective framing of messaging to promote mask wearing intentions if/where they are required in Fall 2022.







* p < .05

Note 1: Mask-wearing intentions were scored on a 1 (definitely will not) to 5 (definitely will) scale.

Note 2: Control (n = 401), BeSci Control (n = 406), Message A (Social; n = 409), Message B (Decisions; n = 398), Message C (Risk; n = 411), Message D (Combo; n = 415)

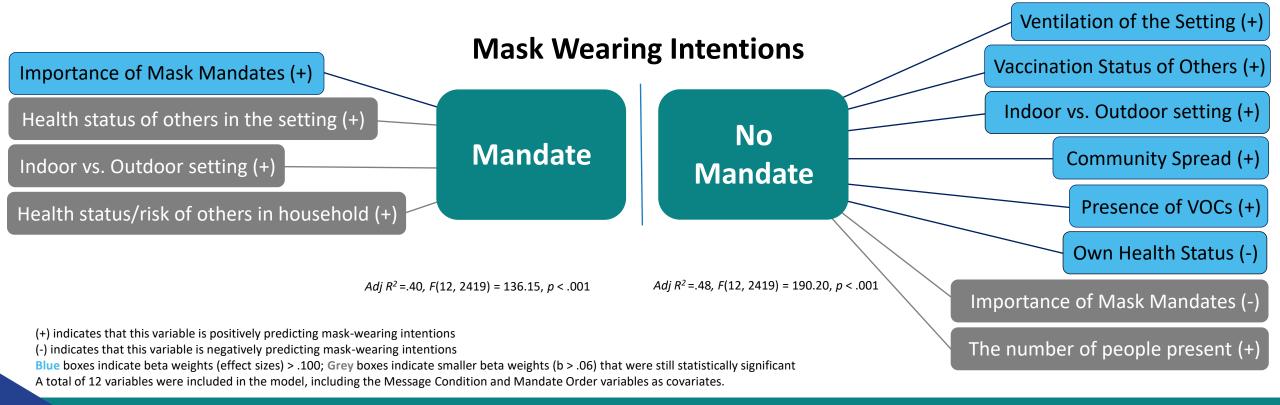
Key Finding #3 **Personalized Risk Assessments**



When there is a mandate, mask wearing is a simple decision relying on fewer factors. But without a mandate, mask-wearing decisions are more complex.

Key Findings

There were several risk-related factors that significantly predicted mask-wearing intentions when there isn't a mandate in place, compared to the number of predictors when there is a mandate in place.



Through this trial, we've learned more about the impact of mandates and messaging on mask-wearing intentions during Fall 2022

KEY FINDINGS: MASK-WEARING INTENTIONS

APPLICATIONS

Mask Mandate vs. No Mandate

Self-reported mask-wearing intentions
 were significantly higher in all contexts when there was
 a hypothetical mandate.



If mask-wearing is needed to help reduce the spread of a respiratory illness in a certain context, a requirement may drive behaviour.

Message Intervention

• The message communicating **risks** that can be prevented by PHMs, such as masks, significantly increased mask-wearing intentions only **when mandated**.



When a mask requirement is in place, risk-based messaging may foster adherence.

Personal Risk Assessments Mandates appear to play a role in how individuals are making decisions around mask wearing. When there is a mandate, fewer risk factors significantly predict maskwearing intentions than when there isn't a mandate.



Decision-making about wearing a mask can be made more straightforward by the presence of a requirement.

Limitations and Contextual Considerations

Every study involves limitations. Some that should be taken into consideration when interpreting these findings include:

Small effect sizes were observed

Mandate and No Mandate were hypothetical

Self-reported mask-wearing intentions

Generalizability to the broader population

Broader Contextual Considerations:

- The **dynamic context** of the pandemic, including mandates and mask wearing, over time. Specifically, masks were not mandated in Canada during the time of data collection.
- The **complexity of mask wearing** behaviours (e.g., social, cultural, and political aspects of masks) and relative **novelty** of mask wearing in Canadian social culture prior to the COVID-19 pandemic.

We acknowledge these contextual factors and limitations, and the results were interpreted accordingly.

Conclusions

- This work illustrates how **behavioural science tools and approaches** such as experimentation provide **robust, valuable insights** that can inform decision-making in public health.
- The findings indicate that in high-risk situations requirements may be useful for driving key behaviours that can help limit the spread of respiratory infections.
- In contexts without a requirement
 - decision-making is complex and nuanced, relying on a host of interrelated factors in the assessment of personal risk.
 - findings can be leveraged to **develop evidence-based messaging** that incorporates predictive risk factors to enhance mask-wearing intentions and behaviour.



^{*} The findings should be interpreted with some caution as they look at hypothetical behavioural intentions rather than actual behaviour.

Thank you!

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